4 5

SPECIAL ORDINANCE NO. S-37-93

AN ORDINANCE approving the awarding of Reference #6003 by the City of Fort Wayne, Indiana, by and through its Department of Purchasing and PREFERRED PRODUCTS SALES COMPANY AND D.R. FALZINE & ASSOCIATES, INC. for the Street Lighting Department.

NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA;

SECTION 1. That Reference #6003 between the City of Fort Wayne, by and through its Department of Purchasing and PREFERRED PRODUCTS SALES COMPANY and D.R. FALZINE & ASSOCIATES, INC. for the Street Lighting Department, respectfully for:

the purchase of poles and mast arms for the Street Lighting Department;

involving a total cost of One Hundred Eleven Thousand One Hundred Sixty-Three and 25/100± Dollars (\$111,163.25±) - (PREFERRED - \$71,802.00±; FALZINE - \$39,361.25±), all as more particularly set forth in said Reference #6003, which is on file in the Office of the Department of Purchasing, and is by reference incorporated herein, made a part hereof, and is hereby in all things ratified, confirmed and approved.

SECTION 2. That this Ordinance shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor.

Council Member

Delining

APPROVED AS TO FORM AND LEGALITY

J. Twothy Wlauley

J. Timothy McCaulay, City Attorney

REF. NO.:

6003

DEPT:

STREET LIGHT DEPARTMENT

DATE:

04/09/93

ITEM/SERVICE:

POLES & MAST ARMS

PURCHASING INFORMATION

ADVERTISED BID:

YES

DATES ADVERTISED:

03/01/93 & 03/08/93

OPENING DATE:

03/18/93

WRITTEN QUOTE:

NO

DUE DATE:

VERBAL QUOTE:

NO

SINGLE SOURCE:

NO

NO. OF VENDORS NOTIFIED:

8

NO. OF VENDORS RECEIVING BID:

6

NO. OF VENDORS RETURNING BID:

4

NO. OF VENDORS DISQUALIFIED:

1

NO. OF VENDORS NOT RESPONDING:

DATE SENT TO DEPT FOR RECOMM:

03/18/93

DATE RECOMMENDATION REC'D IN PURCH 04/12/93

COUNCIL INFORMATION

DATES SENT

EXTENSION DATES

DATE INFO SENT TO LAW DEPT:

04/14/93

INTRODUCTION DATE:

04/27/93

DISCUSSION DATE:

05/11/93

PASSAGE DATE:

05/11/93

ORDINANCE NO:

AMOUNT APPROVED AND/OR SPENT

LAST YEAR:

ITB 6003 POLES/MAST ARMS STREET LIGHTING

ITEM/DESCRIPT	QTY	GRAYB	AR ELECTR	DR	FALZINE	PREFER	RED PRODUCTS
16' BLK POLE 22' BLK POLE 30' EMH EMBED 35' EMH 35' EMH 6' UNDRBRCED	365 15 185 12 10 40	\$163.15 \$236.85 \$461.00 \$479.00 \$559.00 \$86.40	\$59,549.75 \$3,552.75 \$85,285.00 \$5,748.00 \$5,590.00 \$3,456.00	\$102.25 \$136.00 \$460.00 \$545.00 \$574.00 \$52.00	\$2,040.00 \$85,100.00 \$6,540.00 \$5,740.00	\$120.00 \$188.00 \$306.00 \$516.00 \$740.00 \$40.00	\$2,820.00 \$56,610.00
DELIVERY GRAND TOTAL			3-6 WKS \$163,181.50		2-4 WKS \$138,821.25		8 WKS \$118,422.00
ADD'L DISC	YR		NO 0%		NO 0%		NO 0%

GE SUPPLY DISQUALIFIED - FORM 95 NOT COMPLETED

FRONT PAGE/INVITATION TO BID DEPARTMENT OF PURCHASING CITY OF FORT WAYNE, ALLEN COUNTY, INDIANA ONE MAIN STREET - ROOM 350 PHONE 219-427-1101

BID OPENING DATE	03/18/93	BID RE	FERENCE #_	6003	
SEALED BIDS SHOULD 350, CITY-COUNTY B DATE.	BE DELIVERED T UILDING UP TO	O DEPARTMENT	OF PURCHA	ASING, RO ORE OPENI	OOM [NG
SEALED BIDS WILL BE WORKS & SAFETY CON COUNTY BUILDING. " FOR ANY REASON WHAT	FERENCE ROOM NO LATE BIDS W	ON THE THIR	D FLOOR OF	THE CIT	ΓY-
THIS INVITATION FOR	BID IS FOR P	URCHASE OF P	OLES AND N	1AST ARMS	<u>}</u>
AND REQUESTED BY _	STREET LIGH	T ENGINEERIN	G		_
THIS BID REQUIRES A BIDDERS.	N/A BI	D BOND OR CE	RTIFIED CH	HECK OF A	\LL
THIS BID REQUIRES ABIDDER(S).	A N/A	_ PERFORMANC	E BOND OF	SUCCESSF	UL
THIS BID REQUIRES A BIDDER(S).	N/A	PAYMENT	BOND OF	SUCCESSF	:UL
PROMPT PAYMENT DISCO	DUNTS WILL BE DAYS.	ALLOWED AS F TERMS ARE NET	OLLOWS: _	0	<u>%</u>
THIS INVITATION IS TO CITY OF FORT WAYNE WAS ACCOMPANYING SPECIFE	VITH A COMMODI	BLISH A CON TY OR SERVIC	TRACT TO E IN ACCOR	SUPPLY T	HE TH
THE EXECUTION HEREOF CONDITIONS HEREIN BOUND BY SAME AND BE PERIOD OF NINETY (90	AND IN THAT BOUND TO TH	REGARD THE	BIDDER AG	REES TO	BE
	FIRM NAME PRE	FERRED PRODUCTS	S SALES COMP	ANY	
·	STREET ADDRESS	3205 DEVERE	AUX DRIVE		
	CITY INDIANAPOL	IS, IN 46208 P	HONE #_317-	293-2525	
*	BY William &	Johnson		291-4126	
	KEPKESENTAT	INE SIGNATUR	-		

8PECIFICATIONS 1993 POLE AND MAST ARM

Pole and mast arms for City utilities and the City of Fort Wayne, from time of award for a twelve (12) month period.

We require a guaranteed firm price for all poles and mast arms delivered to us during the specified period.

Our annual pole and mast arms purchases shall cover the types, sizes, colors, shapes and other specifications as contained herein.

Your pole and mast arm catalog or drawings containing complete specifications and descriptions, along with the ordering codes for all poles and mast arms submitted with your quotation, three (3) copies each of catalog and price sheets.

Any and all warranties must be in writing and submitted at the time of bid.

The City reserves the right to have a sample of any or all poles or mast arms for inspection for compatibility prior to award of bid. Cost of shipping to be borne by manufacturer.

Your quoted prices must include all delivery cost to the destination as stated on the individual purchase orders, and your cash discount expressed as a percentage and/or multiplier must be specified in your quotation.

Full credit must be issued to us for all poles or mast arms proving unsatisfactory due to faulty materials or workmanship, and any breakage, apparent or concealed, occurring during delivery, shall be the vendor's responsibility.

By mutual agreement between the City of Fort Wayne and the supplier, the contract period may be extended for an additional period not to exceed one (1) year. However, the agreement to extend must be completed in writing not less than fifteen (15) days prior to expiration date. The contract may be extended only at the same price and under the same conditions governing the original contract.

<u>ALTERNATIVES:</u>

			yes		no	
	a second	year.			X	
A)	Will you	extend	these	bid	prices	for

POLE AND MAST ARM PRICING SHEET

ITEM	DESCRIPTION	APPROXIMATE	ORDER NUMBER	UNIT	EXTENSION
		QUANTITY		PRICE	PRICE
1	16 FT black embedded base,	365	56668-002		231100
	tapered light pole	*100	PAINTED BLACK	\$ 120	\$43,800
2	22 FT black embedded base,	15	59567	<u> </u>	343,000
	tapered light pole	*15	PAINTED BLACK	188	2,820
3	30 FT E.M.H. embedded base	185	71755**		
	tapered light pole including	*50		306	56,610
4	35 FT E.M.H. anchor base	12	·		
	tapered light pole. Shaft to accept		56666-001**		
	one single member 6 FT or	*12		516	6,192
	8FT mast arm (SHAFT ONLY)		4.0		,
5	35 FT E.M.H. anchor base	10			
	tapered light pole painted		60805-001**		
	dark bronze	*10 .	PAINTED BRONZE	740	7,400
6	6 FT underbraced alum.	40			
	2" slipfitter mast arm				10
1	for wood pole	*50	82-003	40	1,600

Grand total:\$\frac{118,422}{FOB: Ft Wayne}

Delivery time aro: 8weeks /days

* MINIMUM QUANTITY PER RELEASE

** shaft only designed for standard FortFWayne arms & fixtures. Each shaft furnished with pole cap and bolt covers if anchor base. Arms, fixtures and anchor bolts not included.

TERMS: NET 30 DAYS, FREIGHT ALLOWED

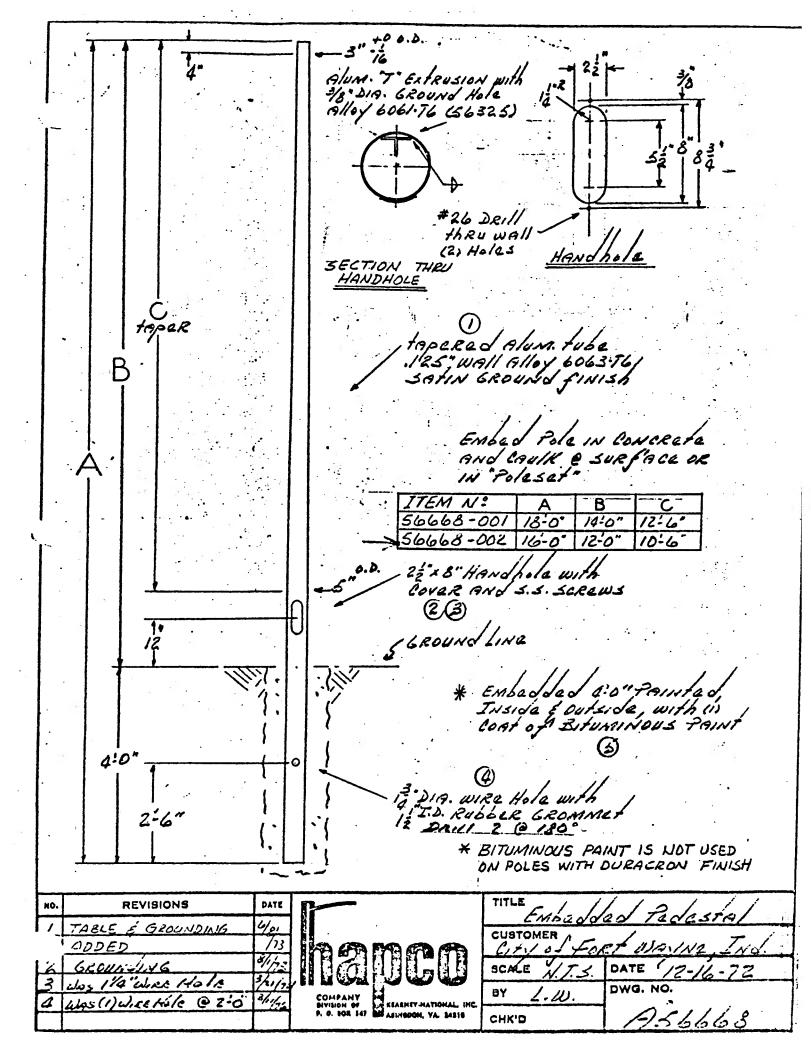
SHIPMENT ESTIMATED AT 6-8 WEEKS AFTER RECEIPT OF A RELEASE.

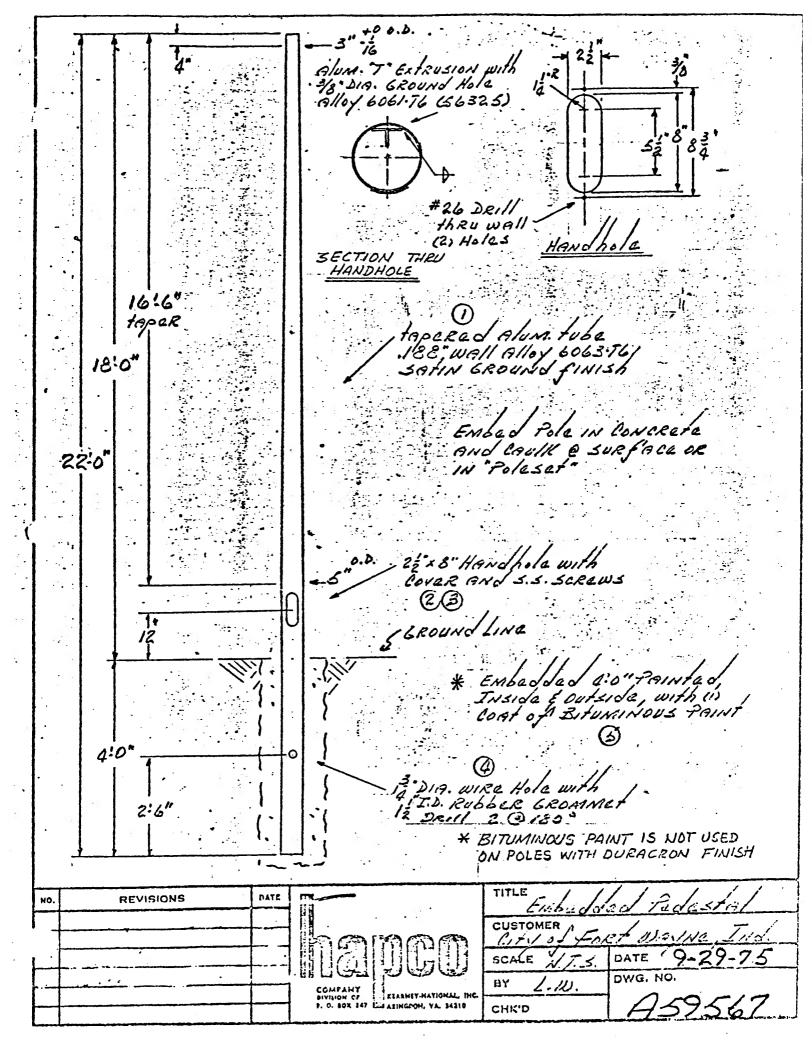
UNIT PRICES FIRM FOR RELEASES RECEIVED ON OR BEFORE 10/31/93.

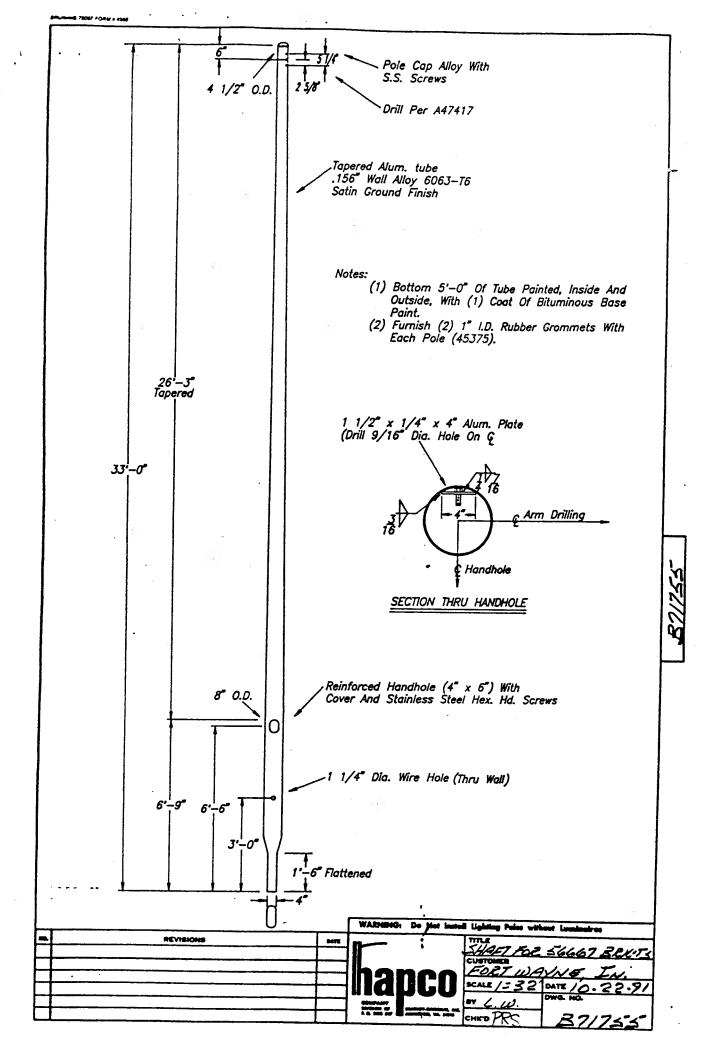
BID, OFFER OR PROPOSAL FOR SALE OR LEASE OF MATERIALS

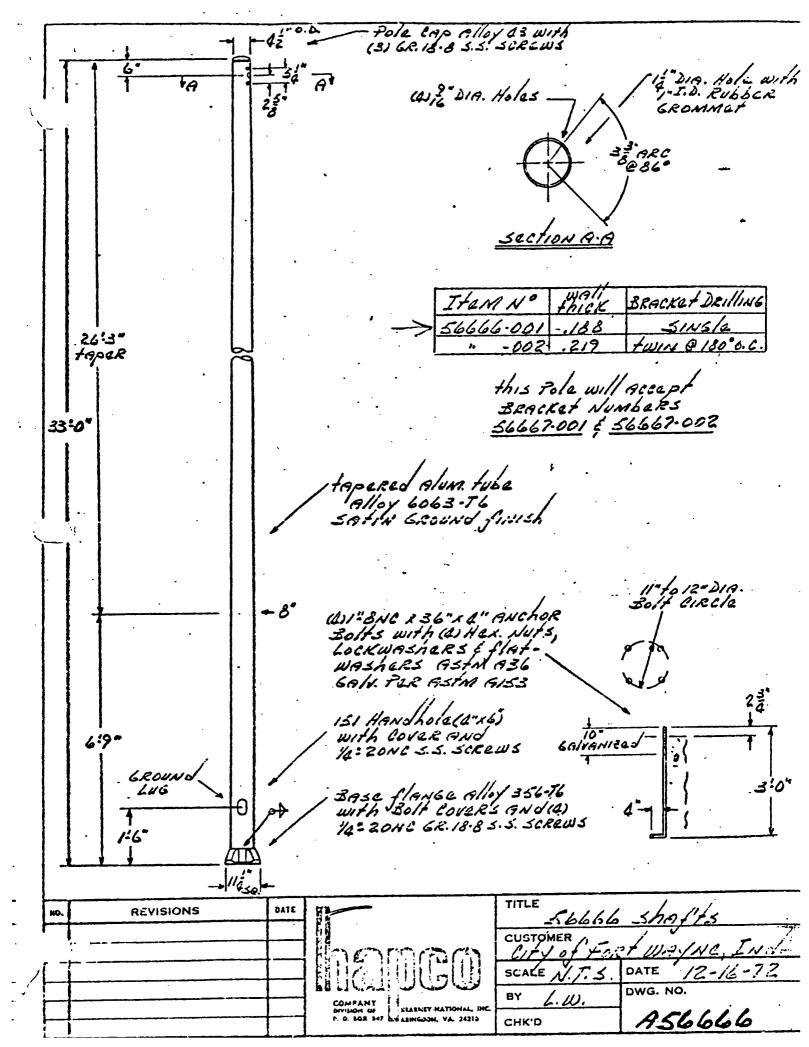
(Defined at 1.C. 36-1-2-9.3) (Please type or print)

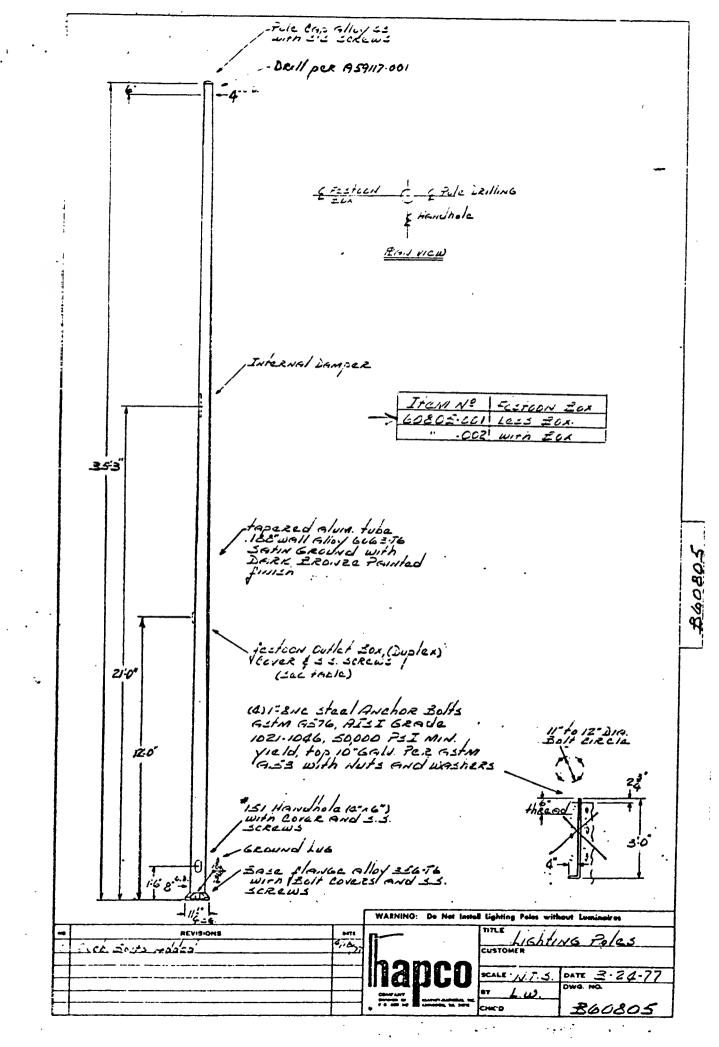
			or print)		
			Date: Marc	h 15, 1993	•
_	vernmental Unit:	<u>City of F</u>	ort Wayne		
	untys	Allen			 '
3. 81	ddor (F1rm):	<i>Preferred</i>	Products Sa	les Compani	
	Addresss	<u></u>	reaux Drive	LCB COmpani	<u>-</u>
	City/States	<u> Indianapo</u>	lis. TN 4620	g .	 -
	lephone Humber:	317-293-2	525	<u> </u>	 ·
. 5. Age	ont of Bidder (II	opplicable);	· · · · · · · · · · · · · · · · · · ·		
	notices given, the	undersigned offer	s bld(s) to City	of Fort Wa	yne (Gov-
The contract alterations in the 1 he has not offered missle bld. Bidder fur certified check or be able upon the contract.	will be awarded be tems specified will or received a less orther agrees that	y classes or Items I render such bid price than the pr he will not withdr	, in accordance with void as to that cla ice stated in his b aw his bid from the	h specifications. ss or item. Bidd id for the materi	Any changes or er promises that
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		BID OFFER OR F		•	
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3.10	in or the pid total	er;		, contained by gove	raing body.
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•		•	•	1 1	• 1548
				•	
•	•				
		HOH-COLLUSION A	FIDAVIT	•	
TATE OF INDIANA	•	•			
1 ee.	*	•			
Marioncount) 331					•
The undersigned member, representative antered into any combinations at such letting and that this bid is marked that this bid is marked members.	nation, collusion nor to prevent an	or agreement with y person from bidd	ing nor to induce ar	to the orice to	by him,
He further says	that no person o	r persons, firms,	or corporation has,	have or will see	des Alexand
r Indirectly, any rebe	ite, fee, glft, co	maission or thing	of value on account	of such sale.	olde directly
					cts Sales Co
	•		\	BISSOF AFTE	
), 1, 4	20 A O	
			210	nature of Bidger	Univon_
Subscribed and	sworm to before me	this 15th		33	r Agent
	1/12/97	TRIS	day of March	ر مي رو وا راس	11 N/
Commission Expires:	1/12/9/	 		WIYDA	17
ounty of Residences	Marion			Nothing AGOIT	= //
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	•	-		ert Hoyt	• • • • •
	•		Notary	Public Printe	ed Name
	•	ACCEPTANCE			
		gated appropriated	funds available, the		
asses or Items number loted for the materials			ay the undersigned b	idder spon delly	my the price
			Dates		
Contracting Auti	NOT ITY PREMIDERS!				
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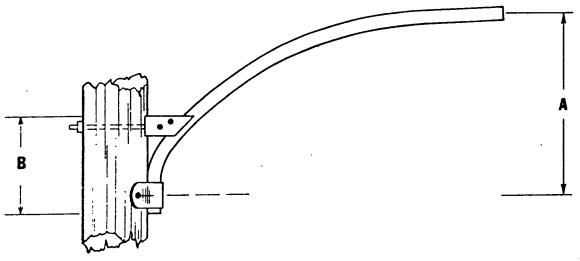






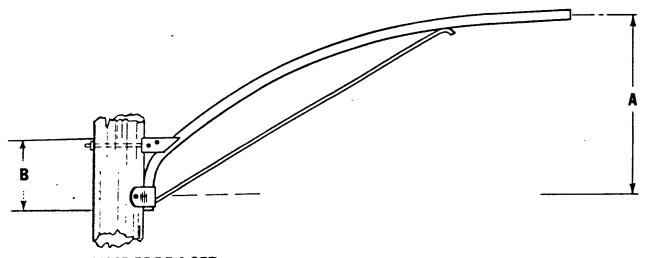


ALUMINUM BRACKETS FOR WOOD POLES



UPSWEEP

Catalog Number	Length	Pipe Size (Inches)	Rise (A)	Weight (Pounds)	Pole Space (B) Inches
81-001	30″	11/4	17"	3	8 1/2
81-002	4'	11/4	23"	4	8 1/2
81-003	4′	11/4	22"	6	11%
81-004	6′	11/4	28"	7	11%
81-005	4'	2	22"	8	11%
81-006	6′	2	28"	11	11%
81-007	8′	2	30"	13	11%



UNDERBRACED

	Catalog Number	Length	Pipe Size (Inches)	Rise (A)	Weight (Pounds)	Pole Space (B) Inches
	82-001	6.	11/4	28"	8	11%
 	82-002	8′	11/4	30"	11	11%
-> <u>-</u>	82-003	6′	2	28 "	12	11%
	82-004	8'	2	30″	15	11%



TERMS AND CONDITIONS

SHIPMENT

- 1. Unless otherwise specified, shipment will be made in the most economical and practical manner. When method of shipment is specified by purchaser, any additional expense will be invoiced as a separate item. Allowance of transportation charges is not intended to guarantee the delivery at or to destination, but merely to absorb the cost of transportation.
- 2. All material is sold F.O.B. Shipping Point. Seller's responsibility for delivery of material ends upon receipt of signed bill of lading. In case of shortage or damage, purchaser should notify the delivering transportation agent at once and file a claim promptly.
- 3. Delivery estimates as quoted are based on conditions prevailing on the date of quotation. HAPCO shall not be liable for delays in filling this order caused by (a) strikes, riots or other civil commotions, fires, floods, accidents to machinery, delays in transportation or lack of transportation (b) or any cause beyond the control of HAPCO.

PACKAGING

Unless otherwise stated on the face of this quotation, all packaging will be in accordance with our standard practices for domestic shipments.

TAXES

These prices do not include any federal, state or municipal sales, excise or other taxes which the company is required by law to collect. Such taxes will be billed in addition to the prices quoted.

TERMS

If, in the judgment of the seller, the financial condition of the purchaser at the time material is ready for shipment does not justify the terms of payment specified on the face of this quotation, seller may require full payment in cash before making shipment.

COMPLIANCE WITH THE LAW

Seller certifies that the products covered by this quotation are produced in compliance with all applicable requirements of the Fair Labor Standards Act and other applicable federal laws.

MINIMUM BILLING POLICY

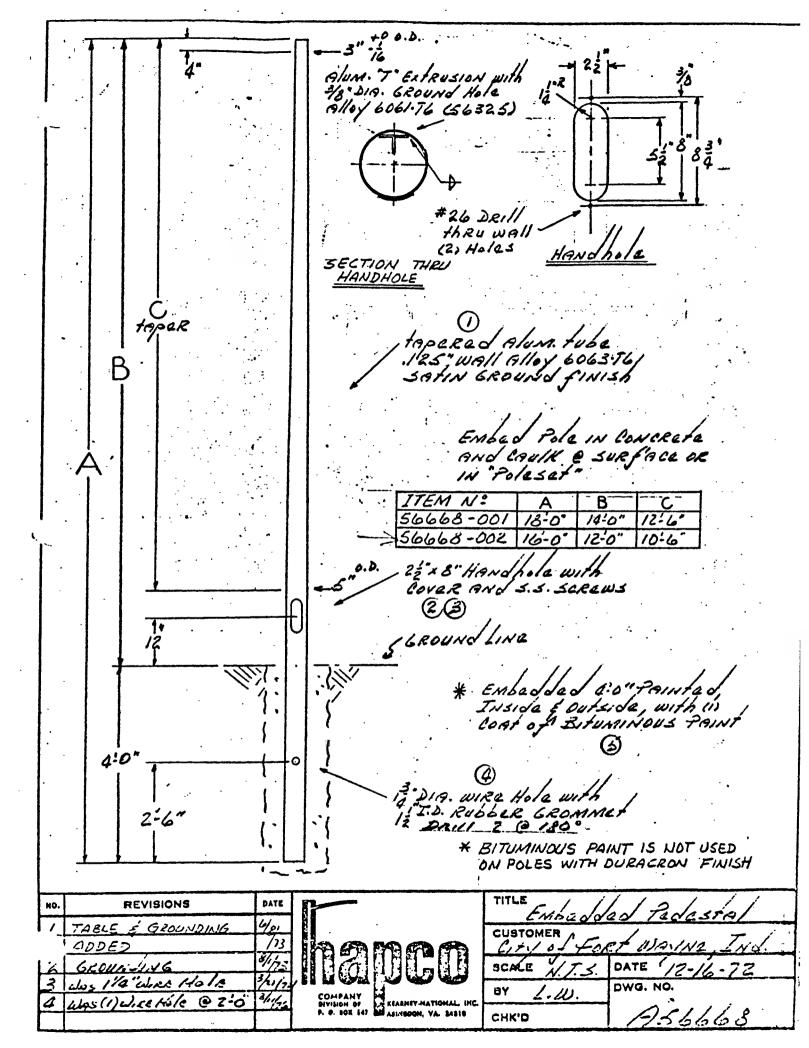
A net minimum billing of \$50.00 will be applied to all orders.

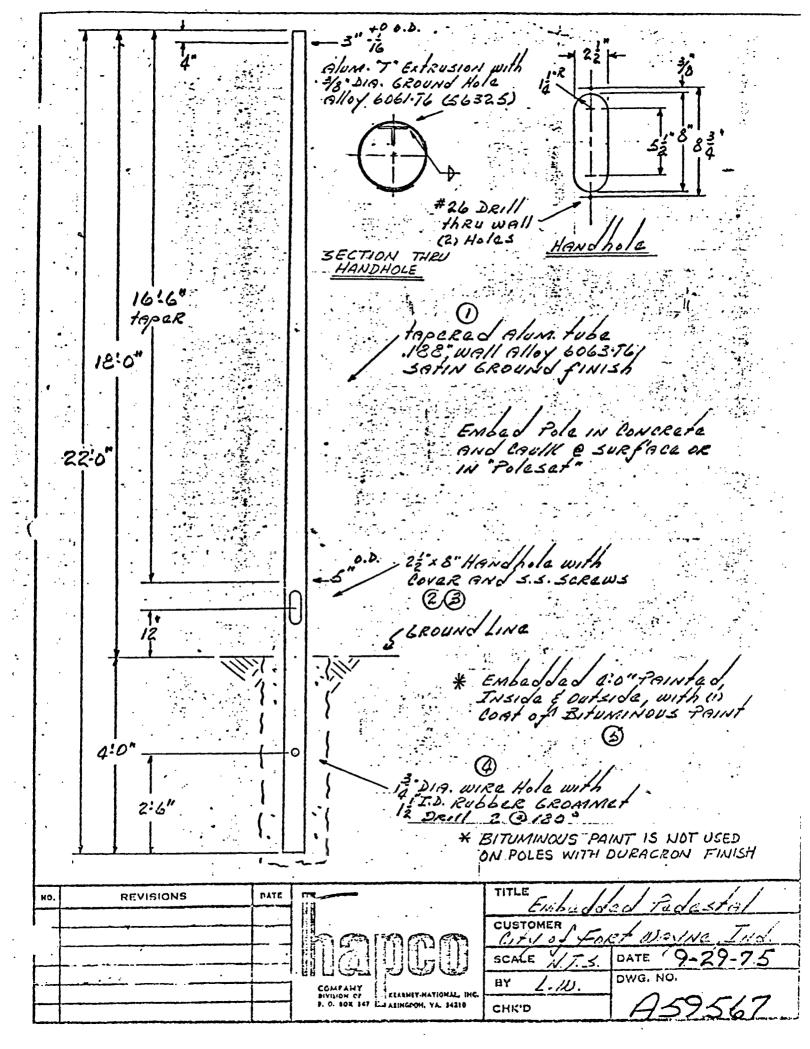
CANCELLATION

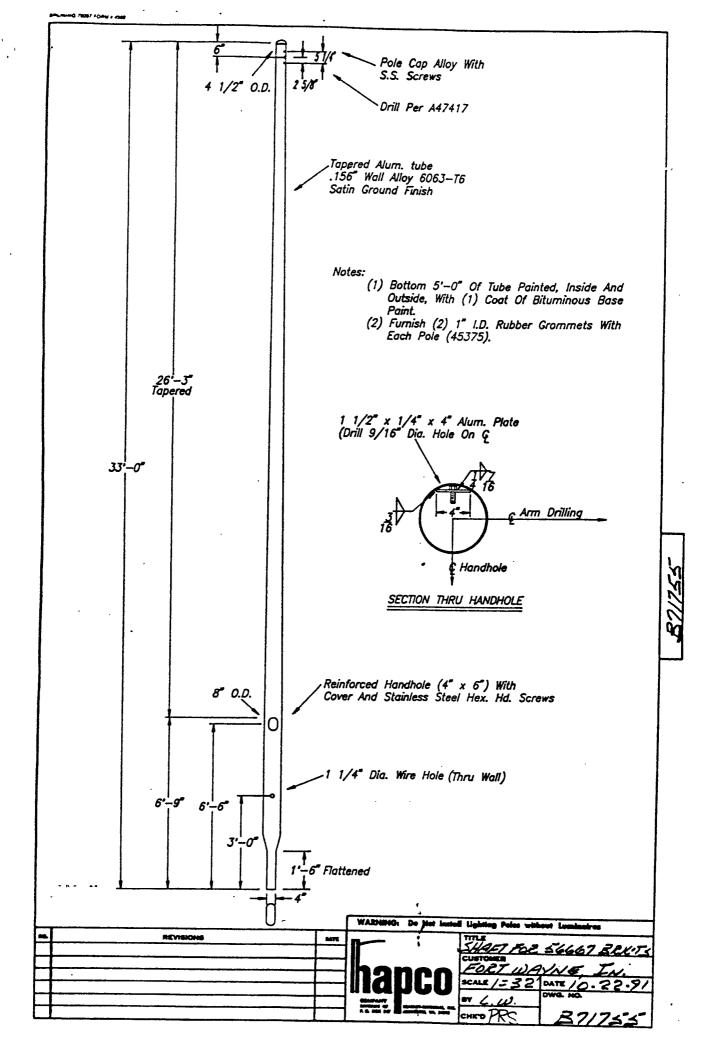
No cancellations will be permitted without the written consent of HAPCO. Cancellation charges will be assessed depending upon the condition of the material at the time of cancellation.

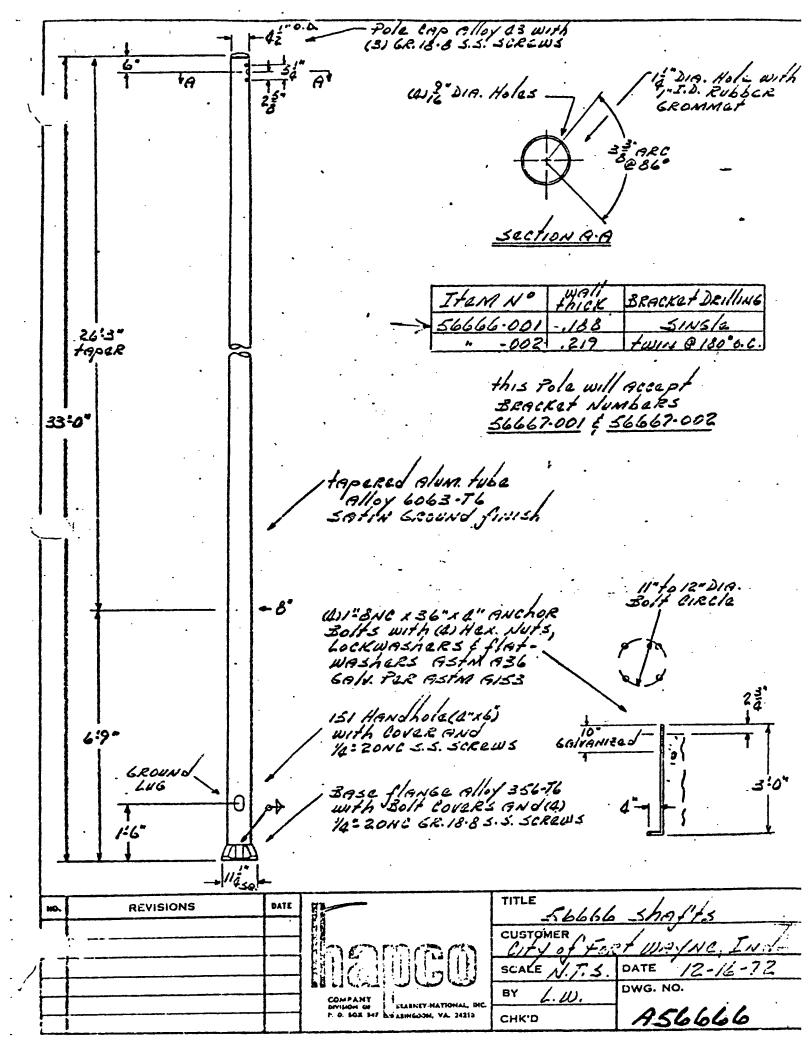
WARRANTY

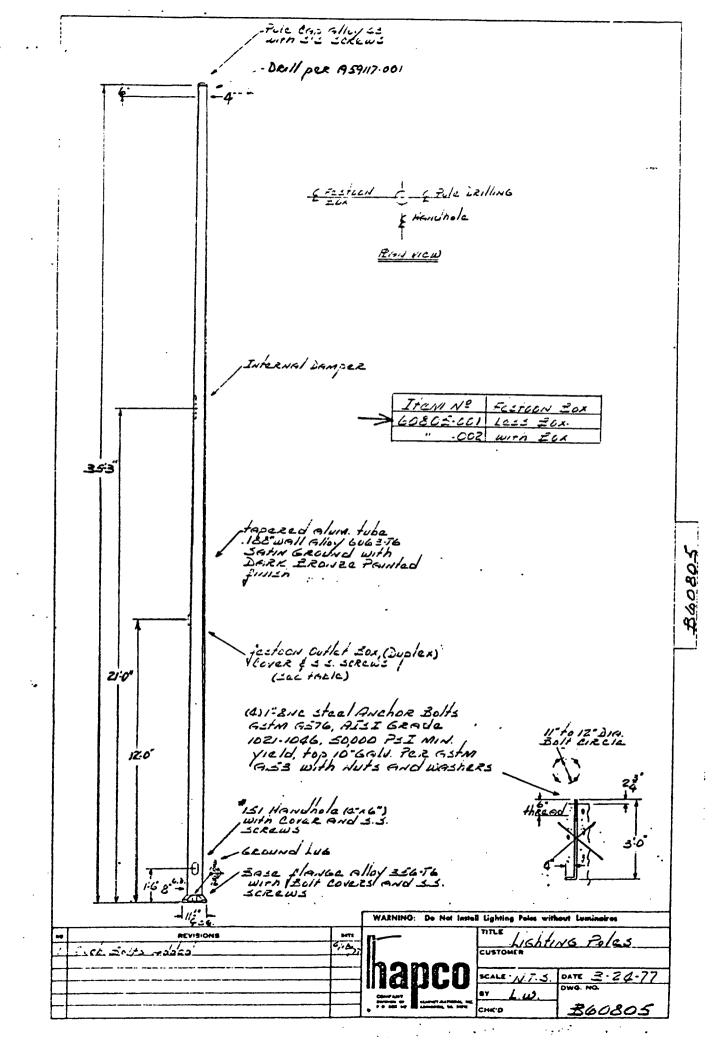
Seller warrants to repair or replace, at seller's option, any equipment which fails due to defects in material or workmanship within one year from date of shipment, unless failure is due to improper installation or misapplication. This guarantee is limited to the repair or replacement of the material involved and does not include reimbursement for the expense of installation, removal of equipment, transportation or any other expenses which may be incurred. Authorization must be obtained from HAPCO, before any material is returned.



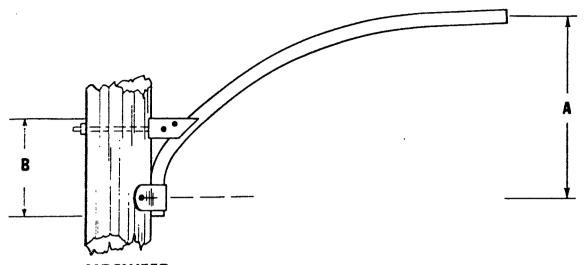






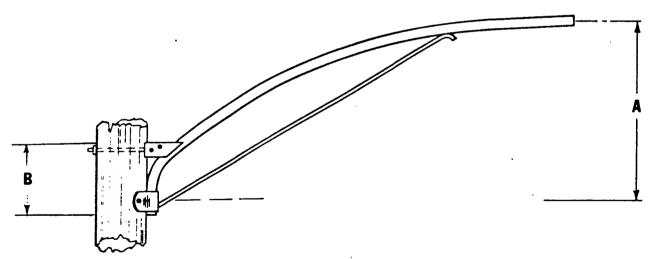


ALUMINUM BRACKETS FOR WOOD POLES



UPSWEEP

Catalog Number	Length	Pipe Size (Inches)	Rise (A)	Weight (Pounds)	Pole Space (B) Inches
81-001	30″	11/4	17"	3	8 1/2
81-002	4′	11/4	23"	. 4	8 1/2
81-003	4′	11/4	22"	6	11%
81-004	6′	11/4	28"	7	11%
81-005	4'	2	22"	8	11%
81-006	6′	2	28 "	11	11%
81-007	8′	2	30″	13	1.1 %



UNDERBRACED

	Catalog Number	Length	Pipe Size (Inches)	Rise (A)	Weight (Pounds)	Pole Space (B) Inches
	82-001	6'	11/4	28"	8	11 %
<u> </u>	82-002	8′	11/4	30″	11	11%
<u>-</u> خ-	82-003	6′	2	28 "	12	11%
	82-004	8′	2	30″	15	11%



TERMS AND CONDITIONS

SHIPMENT

- 1. Unless otherwise specified, shipment will be made in the most economical and practical manner. When method of shipment is specified by purchaser, any additional expense will be invoiced as a separate item. Allowance of transportation charges is not intended to guarantee the delivery at or to destination, but merely to absorb the cost of transportation.
- 2. All material is sold F.O.B. Shipping Point. Seller's responsibility for delivery of material ends upon receipt of signed bill of lading. In case of shortage or damage, purchaser should notify the delivering transportation agent at once and file a claim promptly.
- 3. Delivery estimates as quoted are based on conditions prevailing on the date of quotation. HAPCO shall not be liable for delays in filling this order caused by (a) strikes, riots or other civil commotions, fires, floods, accidents to machinery, delays in transportation or lack of transportation (b) or any cause beyond the control of HAPCO.

PACKAGING

Unless otherwise stated on the face of this quotation, all packaging will be in accordance with our standard practices for domestic shipments.

TAXES

These prices do not include any federal, state or municipal sales, excise or other taxes which the company is required by law to collect. Such taxes will be billed in addition to the prices quoted.

TERMS

If, in the judgment of the seller, the financial condition of the purchaser at the time material is ready for shipment does not justify the terms of payment specified on the face of this quotation, seller may require full payment in cash before making shipment.

COMPLIANCE WITH THE LAW

Seller certifies that the products covered by this quotation are produced in compliance with all applicable requirements of the Fair Labor Standards Act and other applicable federal laws.

MINIMUM BILLING POLICY

A net minimum billing of \$50.00 will be applied to all orders.

CANCELLATION

No cancellations will be permitted without the written consent of HAPCO. Cancellation charges will be assessed depending upon the condition of the material at the time of cancellation.

WARRANTY

Seller warrants to repair or replace, at seller's option, any equipment which fails due to defects in material or workmanship within one year from date of shipment, unless failure is due to improper installation or misapplication. This guarantee is limited to the repair or replacement of the material involved and does not include reimbursement for the expense of installation, removal of equipment, transportation or any other expenses which may be incurred. Authorization must be obtained from HAPCO, before any material is returned.

FRONT PAGE/INVITATION TO BID DEPARTMENT OF PURCHASING CITY OF FORT WAYNE, ALLEN COUNTY, INDIANA ONE MAIN STREET - ROOM 350 PHONE 219-427-1101

BID OPENING DATE_	03/18/93	BID REFERENCE	#6003
SEALED BIDS SHOULD	BE DELIVERED T	O DEPARTMENT OF PURC 11:00 A.M. ON OR BE	CHASTNO DOOM
MUNNO & SAFEIT CO	" <u>NO LATE</u> BIDS W	LY AT <u>11:01 A.M.</u> IN ON THE THIRD FLOOR ILL BE ACCEPTED AFTE	OF THE OTTO
THIS INVITATION FO	R BID IS FOR P	URCHASE OF POLES AND	MAST ARMS
AND REQUESTED BY	STREET LIGH	T ENGINEERING	
THIS BID REQUIRES ABIDDERS.	A <u>N/A</u> BII	D BOND OR CERTIFIED	CHECK OF ALL
THIS BID REQUIRES BIDDER(S).	A <u>N/A</u>	_ PERFORMANCE BOND O	F SUCCESSFUL
THIS BID REQUIRES / BIDDER(S).	A N/A	PAYMENT BOND O	F SUCCESSFUL
PROMPT PAYMENT DISC IF PAID WITHIN <u>JU</u> E	COUNTS WILL BE A	ALLOWED AS FOLLOWS:	<u>**</u>
THIS INVITATION IS CITY OF FORT WAYNE ACCOMPANYING SPECIF	WITH A COMMODIT	BLISH A CONTRACT TO Y OR SERVICE IN ACC	O SUPPLY THE ORDANCE WITH
CONDITIONS HEREIN	AND IN THAT BE BOUND TO THE	R IS ACCEPTANCE OF A REGARD THE BIDDER A E AMOUNT OF HIS/HE	AGREES TO BE
	FIRM NAME D	R. FALZINE + 1	ASSOC. INC.
·		25000 CENTER	-
	CITY WESTLA	KCO PHONE #2	16-899-0884
	BY Wantes REPRESENTATI	R. Fafine VE SIGNATURE	

POLE AND MAST ARM PRICING SHEET

ITEM	DESCRIPTION	APPROXIMATE QUANTITY	ORDER NUMBER	UNIT	EXTENSION
1	16 FT black embedded base,			PRICE	PRICE
•	tapered light pole	365	BS16-01S1BE15	\$102.25	\$37,321.25
2	22 FT black embedded base,	15			
	tapered light pole		BS22-01S1BE15	\$136.00	\$ 2,040.00
3	30 FT E.M.H. embedded base	185		 	
	tapered light pole including		RTA8M30TAS16QIN	\$460.00	\$85,100.00
4	35 FT E.M.H. anchor base	12		1	
	tapered light pole. Shaft to accept		RTA8M35AAS1XQIN	\$545.00	\$ 6,540.00
	one single member 6 FT or				
	8FT mast arm (SHAFT ONLY)				
	35 FT E.M.H. anchor base	10			
	tapered light pole painted	, ,	RTA8M35AJS1XQIN	\$574.00	\$ 5,740.00
	dark bronze				
6	6 FT underbraced alum.	40	TIDCOO (DDA OT	0 50 00	A 0 000 00
į	2" slipfitter mast arm		WP628/BRACE	\$ 52.00	\$ 2,080.00
	for wood pole		·		

Grand total:\$138,821.25

FOB: Ft Wayne

Delivery time aro: 15-30 /days

NOTE: ITEMS 1 & 2 MANUFACTURED BY SHAKESPEARE, NEWBERRY, SC.

- 1. PRICE FIRM FOR 2 YEARS.
- 2. SHIPMENTS ARE 2-4 WEEKS AFTER RELEASES.
- 3. FREIGHT IS PREPAID AND ALLOWED ON RELEASES OF \$2,000.00 AND OVER. ON RELEASES UNDER \$2,000.00, THE FREIGHT IS PREPAID AND ADDED TO THE INVOICE.
- 4. TERMS ARE NET 30 DAYS.

ITEMS 3, 4, 5, & 6 MANUFACTURED BY COOPER LIGHTING, VICKSBURG, MS.

- 1. PRICES ARE FIRM FOR 1 YEAR...
- SHIPMENTS ARE 2-4 WEEKS AFTER RELEASES.
- 3. FREIGHT IS PREPAID AND ALLOWED ON RELEASES OF \$1,000.00 AND OVER. ON RELEASES UNDER \$1,000.00, THE FREIGHT IS PREPAID AND ADDED TO THE INVOICE.
- 4. TERMS ARE NET 30 DAYS.

BID, OFFER OR PROPOSAL FOR SALE OR LEASE OF MATERIALS

(Defined at 1.C. 36-1-2-9.5) (Please type or print)

1. Governmental Unit:	Date	-3-15-93	
2. County:			- .
3. Bidder (Firm):	DP 54/2113		• .
Addresss	2.5000 C/=017		$I \sim c$
City/States	WESTLARE DE	FR PIDGE RA	-
4. Telephone Numbers	216-895-0	884	<u>. </u>
. 5. Agent of Bidder ();			-
Pursuant to notices given, the ermontal Unit) in accordance with the description, quantity, unit, unit pri	 undersigned offers bid(s) following attachment(s) which and total amount. 	to CIFY OF FT.WAY	~U⊆ (Gov- number or
The contract will be awarded alterations in the items specified with the has not offered nor received a lessaid bid. Bidder further agrees that contified check or bond shall be file able upon the contract, the bond or contract.	by classes or Items, in acco il render such bid void as to s price than the price state he will not withdraw his bid	in his bid for the material from the office in which to	browises that
	•	4 fourth	taline
·.		o signature of Bidder	of Agent
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	BIO OFFER OR PROPOSAL		
Attach separate sheet listing Following is an example of the bid for	aaab 14 b144		
Following is an example of the bid for	mat:	rications published by govern	Ing body.
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Class or item Quantity	Unit Descrip	oflon . Unit Price	Amount
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	HON-COLLUSION AFFIDAVIT	•	
STATE OF INDIANA)) SS:			
COUNTY)		•	
The undersigned bidder or agent member, representative, or agent of the entered into any combination, collusion anyone at such letting nor to prevent a and that this bid is made without rater combination with any other person in re	or agreement with any person ny person from bidding nor to	a celative to the price to be	him, bld by
He further says that no person or indirectly, any rebate, fee, gift, or	or persons, firms, or corpora commission or thing of value (ation has, have or will receive on account of such sale.	e directly
•	$\mathcal D$	RIPALZING E)	FISOCIATES INC.
·		Bidder (Firm)	7 15
		Signature of Bidder of	referre.
Subscribed and sworm to before a	this 167 H day of	JACAL 1.93	
My Complesion Expires: Tebruary	~ 35 1998	1, 00	3011.
County of Residences CMNAhna	5	Hotary Public	- Juni
· — — — —		Gail R. Wil	hili
		Motary Public Printed	Name
75	ACCEPTANCE		
There now being sufficient unobi	nmenta: Unit; nereby accepts	the terms of the attached his	l lor
quoted for the materials stipulated, in s	and bid.	dersigned bidder upon deliver	y the price
Contracting Authority Hemberst		Dates	
-			•
			•

SPECIFICATIONS 1993 POLE AND MAST ARM

Pole and mast arms for City utilities and the City of Fort Wayne, from time of award for a twelve (12) month period.

We require a guaranteed firm price for all poles and mast arms delivered to us during the specified period.

Our annual pole and mast arms purchases shall cover the types, sizes, colors, shapes and other specifications as contained herein.

Your pole and mast arm catalog or drawings containing complete specifications and descriptions, along with the ordering codes for all poles and mast arms submitted with your quotation, three (3) copies each of catalog and price sheets.

Any and all warranties must be in writing and submitted at the time of bid.

The City reserves the right to have a sample of any or all poles or mast arms for inspection for compatibility prior to award of bid. Cost of shipping to be borne by manufacturer.

Your quoted prices must include all delivery cost to the destination as stated on the individual purchase orders, and your cash discount expressed as a percentage and/or multiplier must be specified in your quotation.

Full credit must be issued to us for all poles or mast arms proving unsatisfactory due to faulty materials or workmanship, and any breakage, apparent or concealed, occurring during delivery, shall be the vendor's responsibility.

By mutual agreement between the City of Fort Wayne and the supplier, the contract period may be extended for an additional period not to exceed one (1) year. However, the agreement to extend must be completed in writing not less than fifteen (15) days prior to expiration date. The contract may be extended only at the same price and under the same conditions governing the original contract.

ALTERNATIVES:

- A) Will you extend these bid prices for a second year.

 yes

 no

P & K POLES

COOPER LIGHTING Terms & Conditions of Sale

GENERAL

Acceptance/Governing Terms:

These Terms and Conditions of Sale ("Agreement") shall apply to all sales of products by Cooper Lighting, a division of Cooper Industries, Inc., a corporation of the State of Ohio. As used in these Terms and Conditions of Sale, "we" and "our" shall refer to Cooper Lighting.

Unless otherwise specifically agreed in writing by an authorized representative of Cooper Lighting, any different or additional terms and conditions proposed by any customer in a purchase order, response to a quotation, or other proposal are hereby rejected by Cooper Lighting and shall not be incorporated into the agreement for sale of Cooper Lighting products. Customer's assent to these Terms and Conditions of Sale shall be conclusively presumed from customer's ordering products quoted by Cooper Lighting, customer's failure to object in writing to these Terms and Conditions of Sale, and/or customer's acceptance of all or part of any products ordered. If Cooper Lighting is found to have acknowledged customer's order or proposal, and such acknowledgment constitutes an acceptance of an offer, such acceptance is expressly made conditional on customer's assent solely to these Terms and Conditions of Sale which shall form part of the acknowledgement, and acceptance by customer of any products shall be deemed to constitute such assent. If any quotation or other document of Cooper Lighting is deemed to constitute an offer to customer, customer's acceptance of such offer is limited to these Terms and Conditions of Sale.

TERMS

Terms of Payment:

gations to Cooper Lighting.

Terms of payment for Cooper Lighting products shall be as follows:

Halo and Sure-Lites products: 2% cash discount on invoices paid by the 10th of the month following the month of billing.

Metalux, Crouse-Hinds, Lumark, McGraw-Edison, and Cooper Lites products: 1% cash discount on invoices paid by the 10th of the month following the month of billing.

Crouse-Flinds utility, McGraw-Edison utility, D.O.T. and Traffic products: invoices will be paid on a net 30 day basis.

Payments made after the 10th of the month are due on a net basis to the 25th of the month. A service charge of 1.5% per month will be charged by Cooper Lighting on any customer balance due at the end of the month following the month of billing. Should it be necessary for Cooper Lighting to institute formal collection proceedings to collect any past due amounts from customer, Cooper Lighting shall be entitled to recover its attorney's fees and other costs associated with the proceedings. Notwithstanding the acceptance of an order by Cooper Lighting, we reserve the right not to ship material to any customer not paying in accordance with our terms or who, in the sole opinion of Cooper Lighting, may be unable to meet its payment obti-

Freight Terms:

Freight will be prepaid and allowed by Cooper Lighting on any order totalling \$1,000 or more or any partial release totalling \$1,000 or more that is to be shipped within the limits of the continental United States. Outside the continental United States, customer should consult factory. Orders not qualified for prepaid freight will be shipped with transportation charges prepaid by Cooper Lighting and added to customer's account.

Partial shipments will be made at the direction of the customer, provided the customer pays excess freight. When Cooper Lighting bears the cost of shipment, we reserve the right to ship all orders in one complete shipment. Partial shipments may be made at our discretion. Cooper Lighting will not be responsible for storage charges or cartage charges beyond the destination address acknowledged by Cooper Lighting.

On pole orders Cooper Lighting will ship anchor bolts prior to shipping poles if the customer requests this. The anchor bolts will be shipped on the basis of no freight allowed. Transportation charges on anchor bolts will be invoiced as a separate item.

All shipments will be made via carrier selected by shipper.

Direct Shipments:

Cooper Lighting reserves the right to refuse the request of any distributor to make direct shipments of products to any destination outside the regular or assigned sales and service area of the distributor.

Merchandise and Claims Terms:

Unless otherwise noted, sales of Cooper Lighting Products will be F.O.B. factory. Title to all products shall pass from Cooper Lighting to our customers upon execution of a bill of lading or tender of freight to carrier's agent or customer's agent, whichever shall first occur. When shipments of Cooper Lighting products are to be made via company truck, title to the products shall pass to our customers at time of delivery to the final destination or to the forwarding carrier. All claims for loss or damage in transit must be made by consignee to carrier within 30 days.

Date of Shipment:

Shipping dates are approximate and are based on conditions existing at the time of Cooper Lighting's receipt of customer's firm order and full information. Cooper Lighting will in good faith endeavor to ship by the estimated shipping date but it shall not be responsible for any delay or any damage arising therefrom. It is agreed that time is not of the essence.

Return Merchandise Terms:

No merchandise may be returned by customer without prior written authorization in the form of a Return Materials Authorization (RMA) which has been issued by Cooper Lighting expressly for the merchandise to be returned. This RMA will be issued at the sole discretion of Cooper Lighting and must be requested by the customer within 90 days of the original shipment date. Except with respect to defective items, returned merchandise must be in its original shipment date.

nai sealed cartons. No non-stocking special products, custom-made products, or outdated or modified versions of cataloged factory stocking items may be returned by customer. The minimum value of merchandise for which an RMA will issue is \$250. Except for products considered by Cooper Lighting to be defective in workmanship or materials, att returns will be subject to a minimum 35% handling and factory inspection charge, and a deduction will be made for the freight expense of the original shipment. Merchandise accepted for return must be shipped prepaid to the factory or other deatination specified by Cooper Lighting.

Order Cancellation Terms:

Cooper Lighting will accept order cancellations from customers only if the cancellations are sent to Cooper Lighting in writing and received prior to shipment of the orders affected. Verbal order cancellations will not be accepted. Cancellation charges shall be those costs incurred by Cooper Lighting, but not less than 10% of the value of an order. All costs for warehousing and freight on orders cancelled after shipment and/or refused at destination will be charged to the customer. Cooper Lighting reserves the right to impose on the customer an additional charge of 25% of the value of an order if the order is cancelled after it has been processed for shipment.

Custom made equipment and "specials" may not be cancelled after release of order.

Minimum Order Charge:

A service charge of \$25.00 will be added to all original customer orders which total less than \$50.00 net.

Pricing:

Prices are subject to change without notice. Cooper Lighting will ship merchandise at prices prevailing at the time of shipment. Prices are exclusive of sales, use, excise or similar taxes unless otherwise noted.

Standard Package Policy And/Or "Broken Carton" Charge: (Halo Products Only) Items marked with a "o" in Cooper Lighting's literature

must be ordered in standard package quantities when ordered for distributor's stock. If not.

1. the order will automatically be increased to the mini-

- mum quantity or the next multiple thereof, or

 2. If an order for items so marked specifically states "do not increase quantity", Cooper Lighting will ship the
- order as written, but it will apply a broken
 carton charge of \$5.00 to each catalog number
 so ordered.

The above does not apply to items shipped to a job site.

Specifications:

Cooper Lighting in no way, express or implied, accepts responsibility for voltage determination. Cooper Lighting shall not be responsible for quotations of prices or specifications concerning non-catalogued products unless Cooper Lighting confirms this to the customer in writing. Catalogued items are those listed in Cooper Lighting's current price sheets. Dimensions of fixtures are subject to change without notice. Unless specifically agreed by Cooper Lighting in writing, we do not warrant compliance of our products with individual project specifications:

Changes in Product Design:
Cooper Lighting reserves the right to change, discontinue

or modify the design and construction of any of its products and to substitute material equal to or superior to that originally specified.

CONDITIONS OF SALE

Warranty and Obligations:

THE FOLLOWING WARRANTY IS EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING, BUT NOT BY WAY OF LIMITATION, ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE.

Cooper Lighting warrants to the customer for resale only that Cooper Lighting's products are free from defects in materials and workmanship. The obligation of Cooper Lighting under this warranty is expressly limited to repair or replacement without charge, at the sole option of Cooper Lighting, of defective products at Cooper Lighting's factory within a period of one year from the date of shipment of products and only after Cooper Lighting has issued a Return Materials Authorization to customer for the products.

This warranty does not apply to Cooper Lighting products which have been altered or repaired outside of Cooper Lighting's factory or which have been subject to neglect, abuse, misuse or accident (including shipping damages). THIS WARRANTY ALSO DOES NOT APPLY TO PROD-UCTS NOT MANUFACTURED BY COOPER LIGHTING WHICH HAVE BEEN INSTALLED AND USED IN CON-JUNCTION WITH COOPER LIGHTING PRODUCTS. Neither fluorescent ballasts, photoelectric controls nor lamps are manufactured by Cooper Lighting. Cooper Lighting's warranty does not apply to any of these items not does it apply to any other component part or accessory manufactured by another manufacturer. Any warranty regarding such components is made by the manufacturer of the components, and purchaser shall direct all claims to the component manufacturer.

Limitation of Liability:

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IN NO EVENT SHALL COOPER LIGHTING BE LIABLE FOR SPECIAL, INDIRECT, INCIDENTAL, OR CONSE-QUENTIAL DAMAGES (REGARDLESS OF THE FORM OF ACTION, WHETHER IN CONTRACT, STRICT LIABIL. ITY, OR IN TORT, INCLUDING NEGLIGENCE) NOR FOR LOST PROFITS; NOR SHALL THE LIABILITY OF COOPER LIGHTING FOR ANY CLAIMS OR DAMAGE ARISING OUT OF OR CONNECTED WITH THIS AGREE-MENT OR THE MANUFACTURE, SALE, DELIVERY, USE, MAINTENANCE, REPAIR OR MODIFICATION OF THE PRODUCTS, OR SUPPLY OF ANY REPLACEMENT PARTS THEREFOR, EXCEED THE PURCHASE PRICE OF THE PRODUCTS, THIS LIMITATION OF LIABILITY SHALL APPLY TO ANY LIABILITY FOR DEFAULT UNDER OR IN CONNECTION WITH THE PRODUCTS, PARTS. OR SERVICES DELIVERED HEREUNDER, WHETHER BASED ON WARRANTY, FAILURE OF OR DELAY IN DELIVERY, OR OTHERWISE. NO LABOR CHARGES WILL BE ACCEPTED WITHOUT PRIOR WAITTEN APPROVAL OF COOPER LIGHTING. THIS CLAUSE SHALL SURVIVE FAILURE OF AN EXCLUSIVE REMEDY. THE FOREGOING LIMITATION OF LIABILITY WILL NOT APPLY TO THE PAYMENT OF COSTS AND DAMAGES REFEREED TO IN THE SECTION ENTITLED "PATENT INDEMNITY."



LIGHT POLE WARRANTY

Shakespeare warrants this product to be free of defects in materials and workmanship for a period of three (3) years from the date of purchase when used under normal conditions. Correction of any defect by either repair or replacement at the option of Shakespeare, constitutes fulfillment of the Seller's obligation under this warranty and constitutes the Purchaser's sole remedy.

SHAKESPEARE MAKES NO OTHER EXPRESS OR IMPLIED WARRANTY OF FITNESS OR MERCHANT-ABILITY OR ANY OTHER EXPRESS OR IMPLIED WARRANTY. SHAKESPEARE'S OBLIGATION TO REPAIR OR REPLACE DOES NOT INCLUDE ANY OBLIGATION TO REIMBURSE THE PURCHASER FOR EXPENSES OF TRANSPORTATION, INSTALLATION, REMOVAL, OR OTHER EXPENSES WHICH MAY BE INCURRED. IN NO CASE SHALL SHAKESPEARE BE LIABLE FOR CONSEQUENTIAL, SPECIAL OR INDIRECT DAMAGES RESULTING FROM BREACH OF THIS WARRANTY.

SHAKESPEARE
ELECTRONICS & FIBERGLASS DIVISION

185 ± 30 ft. effective mounting height embedded base, tapered light pole.

Poles shall be as manufactured by Hapco, or approved equal.

HAPCO pole number 20-645M

COOPER LIGHTING NUMBER RTASM30TASIGOIN

31

12 ± 35 ft. effective mounting height anchor base, tapered light pole. Shaft to accept one (1), single member mast arm, either a 6 ft. or 8 ft. arm.

Poles shall be as manufactured by Hapco, or approved equal. _

HAPCO pole number 56666-001

COOPER LIGHTING NUMBER RTASM35AASIX QIN

10 ± 35 ft. effective mounting height, anchor base, tapered light pole, painted dark bronze.

Poles shall be as manufactured by Hapco, or approved equal.

HAPCO pole number 60805-001

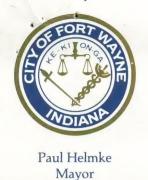
COUPER LIGITTING NUMBER RTASM35AJS1XQIN

40 \pm 6 ft. aluminum mast arm for wood pole. Mast arm to be a 6 ft. underbraced 2 in. slipfitter mast arm.

Mast arms shall be as manufactured by Hapco, or approved - equal.

HAPCO mast arm number 82-003.

COOPER LIGHTING NUMBER WPG28/BRACE



THE CITY OF FORT WAYNE



MEMORANDUM Transportation Engineering Department

TO:

CITY COUNCIL

FROM:

Carl E. O'Neal

Director

SUBJECT:

I.T.B. #6003/Poles and Mast Arms

1993 Maintenance

DATE:

April 12, 1993

After reviewing the bid tabulation of bids received to supply poles and mast arms for the 1993 season, we recommend that purchase orders be issued to the successful bidders as follows:

Item one and two black embedded base fiber glass poles to D.R. Falzine in the amount of \$39,361.25

Items 3-4-5 and 6 aluminum poles and mast arms to **Preferred Products** in the amount of \$71,802.00

This results in the total 1993 pole expenditure amounting to \$111,163.25.

Preferred Products and D.R. Falzine are the lowest of four (4) bidders (bid tabulation attached).

If you have any questions, please give me a call.

Carl E. O'Neal

Director

An Equal Opportunity Employer One Main Street, Fort Wayne, Indiana 46802

® (GCU) 337-M



DIGEST SHEET

TITLE OF ORDINANCE:

Special

DEPARTMENT REQUESTING ORDINANCE:

Purchasing

SYNOPSIS OF ORDINANCE: An ordinance approving the award of I.T.B. #6003 for the purchase of poles and mast arms for the Street Light Department for 1993.

IF NOT LOWEST, WHO WAS AND WHY WERE THEY NOT AWARDED:

EFFECT OF PASSAGE: These poles will be used to maintain the City of Fort Wayne's 24,238 street lights in its system during 1993, i.e., knockdowns, replacements, etc.

IF REPLACEMENT, WHAT NECESSITATES: Accidents, severe weather conditions, fatigue, etc.

Would not be able to maintain street EFFECT ON NON-PASSAGE: lights in 1993.

PRIOR APPROVAL REQUESTED:

DATE:

MONIES INVOLVED:

Preferred Products

No

\$ 71,802.00

D.R. Falzine

\$ 39,361.25

PRICE AGREEMENT:

Yes

PURCHASE ORDER:

ACCOUNT INFORMATION: Street Lighting

010-025-STLT-42AA

010-025-STLT-4454

BILL	NO	S-93-04-20	
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REPORT OF THE COMMITTEE ON FINANCE

ARCHIE L. LUNSEY & DONALD J. SCHMIDT - CO-CHAIRPERSONS HENRY, EDMONDS, LONG

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DATED: 5-11-93.

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seconded by title and referred City Plan Commission due legal notice, a Building, Fort Wayne	n for recommendat: t the Common Counc e, Indiana, on	uly adopted, on — — — — — — — — — — — — — — — — — — —	read the se lic Hearing ce Room 128, , the	cond time by (and the to be held after		
of	, 19	, at	o'clock_	M., E.S.T.		
DATED: 5	-4-93	Na	alea 6.	Kennedy		
			E. KENNEDY,	,		
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TOTAL VOTES	7			2		
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LUNSEY			-			
RAVINE						
SCHMIDT						
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SANDRA E. KENNEDY,	CITY CLERK	PRESIDI	NG OFFICER			
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		PAUL HEL	MKE, MAYOR			

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